B.A. BUSINESS (39 credits)

2020 - 2021

Course No.	Course Title	Credits	Co/Pre-Req	Year / Semester Taken
ACCT 215	Principles of Accounting I	3	Pre-Req: MATH 109	
BUS 100	The Contemporary Workplace	3	Co-Req: WRIT 101	
BUS 210	Marketing	3	Pre-Req: WRIT 101 or WRIT 201	
BUS/PSYCH 316	Organizational Behavior	3	Pre-Req: WRIT 102 or WRIT 201 and any one of the following: BUS 100, PSYCH 101, PSYCH 102	
BUS 403	Strategic Management	3	Pre-Req: BUS 210,316, IT 330 & ECO 210 or 213 & completion of 89 credits. Business Majors only.	
IT 330	Business Management and Information Technology	3	Pre-Req: BUS 100, ACCT 215 & BUS 210, either ECO 210 or ECO 213, & Majors only.	

Business Concentration – Select (1) of the following:

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	ADERSHIP CONCENTRATION (21 credits))	-			IAL ENTREPRENEURSHIP CONCENTRATION (21 cr	-	
	BUS 231 Leadership		3			BUS 207 Entrepreneurship	3	
	ECO 210 OR ECO 213 Macro/Micro		3			BUS 277 The Legal Environment of Business	3	
	BUS 277 Legal Environment of Bus		3			BUS 324 Entrepreneurial Finance	3	
	BUS 321 Business & Society (EP) PHIL 324 Business Ethics (EP) OR		3			BUS 335 Digital Marketing	3	
	BUS 303 Business Law II (UP, EP)		3			ECO 210 OR ECO 213 Macro/Micro	3	
	Select (2) courses fro	om the fo	llowing li	st:		Select (2) courses from the fo	llowing list	:
ACCT ACCT ACCT BUS 2 BUS 2 BUS/C BUS/C	324 Intermediate Managerial Accounting 325 Income Taxation of Individuals 328 Financial Statement Analysis 332 Forensic Accounting (EP) 00 Management 07 Entrepreneurship 00MM 232 Advertising 93 Public Relations	BUS 311 V BUS 335 D BUS/ECO 3 BUS 352 II COMM 25 COMM 34 ENV/PHIL PHIL 347 C PS 355 Grd	nternationa 0 Intro to C 14 Advocacy 306 Enviror Contempora een Politica	handising	ACCT 3 ACCT 3 ACCT 3 BUS 22 BUS 22 BUS/C BUS 22 BUS/C BUS 32	124 Intermediate Managerial Accounting BUS 357 125 Income Taxation of Individuals BUS/ECO 128 Financial Statement Analysis COMM 2 129 Introduction to Investments ENV/PHI 125 The Business of Fashion PHIL 324 0MM 232 Advertising PHIL 347 0MM 306 Advertising and Society (CP,UP) MUS 208	Internationa 351 Interna 50 Intro to C 44 Advocacy L 306 Environ Contempora Business Etl Green Politica 3 The Busine	tional Business (IP) Irganizational Comm. and Social Movements Imental Ethics (EP) ary Ethical Issues (EP) hics (EP) al Thought (EP)
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	EDIA AND ARTS MANAGEMENT CONCENT		(21 cred	its)	D. ECC	DNOMICS CONCENTRATION (21 credits)	1	
	ART/DANC/THTR 290 History & Miss Arts Institutions	ion of	3			ECO 210 Principles of Macroeconomics	3	
	ART/DANC/THTR 392 Fundraising & Marketing for the Arts		3			ECO 213 Principles of Microeconomics	3	
	BUS 335 Digital Marketing		3			ECO/IS 317 International Economics (IP)	3	
	COMM 395 Media, Law & Ethics (EP) BUS 277 Legal Environ. of Business	<u>OR</u>	3			BUS/ECO 351 International Business (IP)	3	
	ECO 210 OR ECO 213 Macro/Micro		3			ECO 375 Money, Banking & Financial Markets (UP)	3	
	Select (2) courses fro	om the fo	llowing li	st:		Select (2) courses from the fo	llowing lis	t:
ART 3 ART 3 ART 3 BUS 2 BUS/0	137 Graphic Design I 116 Digital Illustration 120 History of Museums and Collections 152 3-D Animation 107 Entrepreneurship 2014 0.21 Advention	BUS 324 BUS 352 BUS 378 COMM 2	Internation Consumer 25 New Me 09 Arts & N	urial Finance hal Marketing (IP) Behavior edia Techniques Aedia Reporting & Criticism	BUS 23 BUS 33 BUS 33 BUS 33	24 Statistics for Business HIST 22C 24 Entrepreneurial Finance HIST/S2 27 Retail Management HIST/S5 57 International Finance HIST/S3	0 Modern Eu 238 Modern 239 Modern 74 History of	China
BUS/O BUS 3	COMM 232 Advertising 193 Public Relations COMM 306 Advertising & Society (CP, UP) 111 Visual Merchandising	MUS 208 THTR 226	6 The Busin	ess of Broadway		27 Work in America of 5 306 Development & Global Change	China (IP)	1
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BUSINESS DIVISION

8 Semester Academic Plan

B.A. BUSINESS CONCENTRATION: ADVERTISING AND PROMOTION

(Note: Courses should ideally be taken in the semester indicated)

Fall:	Credits	Spring:	Credits
WRIT 101 Writing Seminar I or WRIT 201	3	WRIT 102 Writing Seminar II (or elective course if WRIT 201	3
MATH 113: Quantitative Reasoning (or higher)	3	was taken) DS Course	3
NYC Seminar (DS course) - if a business course does not	3	DS Course	3
count as such ¹ DS Course	3	ACCT 215 Principles of Accounting I	3
BUS 100 The Contemporary Workplace	3	BUS 210 Marketing	3
Total	15	Total	15
Sophomore Year- Begin to explore internship or study abro	ad opportuniti	les	
Fall:	Credits	Spring:	Credits
DS Course	3	Advertising & Promotion Elective	3
BUS 293 Public Relations	3	BUS 277 Legal Environment of Business	3
ECO 213 Principles of Microeconomics	3	Elective or Internship	3
BUS 232 Advertising	3	Elective/Minor Course	3
Elective/Minor Course	3	Elective/Minor Course	3
Total	15	Total	15
Junior Year- Meet with Career Services or your Advisor to	begin explorin	g graduate school and/or job market opportunities	
Fall:	Credits	Spring:	Credits
AIP Course	3	AIP Course	3
AIP Course	3	AIP Course	3
Advertising & Promotion Elective	3	BUS 316 Organizational Behavior	3
BUS 335 Digital Marketing	3	IT 330 Bus Mgmt and InfoTech.	3
Elective or Internship	3	Elective or Internship	3
Total	15	Total	15
Senior Year- Review your graduation requirements; begin a	applying for jo	bs and/or graduate school	
Fall:	Credits	Spring:	Credits
AIP Course	3	AIP Course	3
BUS 403 Strategic Management	3	Elective or Internship	3
Elective or Internship	3	Elective/Minor Course	3
Elective/Minor Course	3	Elective/Minor Course	3
Elective/Minor Course	3	Elective/Minor Course	3
	15	Total	15

Important Notes:

This plan may be subject to change, due to curriculum changes, course availability or advisor modification.

Since some of the courses have prerequisites, the specific program should be arranged in close collaboration with a business faculty advisor.

[•] A student receiving a grade of D or below in a required or elective course for the major must repeat the course.

[•] Business (B.A.) majors must pass MATH 113 with at least a C minus or pass a higher -level math course.

[•] Elective credits must be chosen such that a total of 90 credits are in the liberal arts.

[•] Business majors in the fashion marketing concentration may not minor in fashion studies; business majors with a social entrepreneurship concentration may not double major in entrepreneurship, business majors with an advertisng and promotion concentration may not double major in marketing; business majors in the leadership concentration may not double major in management.

¹ There are certain Business courses that are cross-listed as NYC seminars. These courses fulfill both requirements